



President's Message:

"We contend that for a nation to try to tax itself into prosperity is like a man standing in a bucket and trying to lift himself up by the handle"

With complexities and multiplicity of ever increasing tax levies [including customs and excise duties] becoming the order of the day, the business environment continues to get vitiated and murkier than ever before. Host of new taxes [which include duties, levies cess etc.] keep surfacing every year with unflinching and unabashed conviction, increasing the [already over loaded]

"The art of taxation consists in so plucking the goose as to obtain the largest possible amount of feathers with the smallest possible amount of hissing"

burden on Trade and consequently on the common man.

The governmental system strongly believes that 'what goes up must stay there and should never be brought down or removed'. **"The art of taxation consists in so plucking the goose as to obtain the largest possible amount of feathers with the smallest possible amount of hissing"** What are we, the 'honorable' citizens and law abiding tax payers, doing? We are meekly surrendering to the unjust form of multiple taxations by paying up, even without registering our strong resentment and protest. Yes!, this needs collective, committed and concentrated efforts from all quarters in trying to raise the concerns of the trade in a democratic and civilized manner through proper forums.

Promises of scrapping of old taxation [e.g. Octroi, Education Cess, SAD etc.] are made with élan and with child like innocence making the tax payer believe albeit of the harsh unreality! **"When a new source of taxation is found it never means, in practice,**

that the old source is abandoned. It merely means that the politicians have two ways of milking the taxpayers where they had one before"

These host of taxes [duties, levies, cess etc.] are imposed on the tax payers by most confusing and perplexing notifications, which

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eventually give an undeserving leverage to the authorities making the taxation more frustrating and demoralizing. **“The fundamental class division in any society is not between rich and poor, or between farmers and city dwellers, but between tax payers and tax consumers”**

Wake up dear members wake! How long are we going to succumb to these irrational and unjustified old, antiquated procedures, laws and implementation policies? How long are we going to accept the mounting new heads of taxation and mounting rates of taxation? **“Thank God that THINKING has not yet been taxed”**

Remember that for every benefit you receive a tax is levied!

AILBIEA is an association which strongly believes in raising these critical concerns before the concerned authorities in a very democratic and rational manner. But, we need your support, participation, backing, feed back, assistance, and firm resolve in bringing around this revolution.

Concentrating and making desperate attempts in lapping up profits for one’s own business [by resorting to unethical cost cutting measures, downsizing policies, and allowing of erosion of values] at the cost of faulty systems and unjustified taxation policies, will soon turn into a disaster for the TRADE and the common man [or more aptly ‘Consumer’], for, soon, this menace will engulf everyone, leaving the trade and consumer at a total loss and in shambles.

As we continue our journey thru’ turbulence, and look at our progress, we realize the titanic responsibilities which lie on our shoulders to get the systems back on track, and, the dire need to ‘re-inject’ and re-inculcate our ethical values and practices before we embark upon cleansing the systems and putting it back on its right path.

And, before we throw up our hands in despair and blame the systems for our woes and hardships, let us not forget that CHARITY begins at home, and, we have to take that first proverbial step to set our house in order before we venture out hunt for shoulders to weep.

We, at AILBIEA, urge and appeal to you to come forward with open mind and be a part of a significant movement of a ‘REVIVAL’ movement of ethical values, norms and equality. Once this is done, than rest of

the tasks will be much easier to accomplish and, we can than look forward to savoring the fruits of our labour!

Well, do not wait for others to initiate the

change you desire. You must be the change you wish to see in the world. Once you do it, your life will change. This fact Mahatma Gandhi, Nelson Mandela and Mother Teresa knew so well. And, once you initiate the desired changes the world will be a better place to live

Stop complaining and START LIVING!

Kindness is the rent you have to pay for occupying space on this planet.

Jayant Lapsia

“The fundamental class division in any society is not between rich and poor, or between farmers and city dwellers, but between tax payers and tax consumers”

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AILBIEA celebrated its Grand Anniversary



Mr. Milind Deora, Hon. Minister of State for Shipping, IT & Communication addressing the audience at AILBIEA'S ANNIVERSARY in Mumbai. Also seen in the photograph are Mr. Jayyant Lapsiaa, President, AILBIEA, Mr. Raj Chandaria (Vice Chairman & MD, Aegis Group), Mr. M.P. Taparia (Chairman, Supreme Petrochem Ltd.), Mr. Nadir B. Godrej (MD – Godrej Industries), Mr. Ramesh Krishnamurthy (Director, Procurement Operations – South Asia, Hindustan Unilever), Mr. Anish Chandaria (MD & CEO – Aegis Group), Mr. Nandlal Chawla, Mr. G. Chandrasekhar (Hon. Advisor, AILBIEA), Mr. Aditya Rasiwasia.

The All-India Liquid Bulk Importers & Exporters Association (AILBIEA) celebrated its grand anniversary at Hotel Trident in Mumbai.

Ailbiea's anniversary event at the Regal Room, Hotel Trident, was a grand success, with host of top dignitaries gracing the professionally conducted event. Mr. G. Chandrasekhar-Advisor to the Association set the ball rolling with lucid presentation on liquid bulk scenario for the next five years. He kept the dignitaries and the audience spell bound with his analytical forecasts. Mr. Jayyant Lapsiaa-President of AILBIEA-welcomed the gathering and stressed home a point of creating a separate ministry for EXIM TRADE, which would be a combination of Commerce, Finance, Shipping, Agriculture, Health and other agencies to provide a level playing field to all the Exim players and to root out red tapism, corruption, mind boggling delays and drastically reducing the Transaction costs.

Mr. Nadir Godrej regaled the dignitaries and the audience with his impacting poem written by him especially for the occasion. Mr. Ramesh Krishnamurthy, Director procurement operations, South Asia Hindustan Unilever Ltd., Mr. M.P. Taparia, Chairman, Supreme Petrochem Ltd. And Mr. Raj Chandaria, Vice Chairman & Managing Director, Aegis Logistics Ltd. Hailed AILBIEA's significant role in taking up issues of the trade and also playing a good catalytic role between the trade and the governmental departments.

Mr. Milind Deora, Hon'ble Minister of State for Shipping,

I.T. and communications, appreciated AILBIEA's progress and appreciated the good work done by the association. He spoke about the seriousness of his ministry and the government to improve the ports and their functioning. He spoke of how many new trades friendly legislations have been implemented to facilitate the trade.

Shri Milind Deora, Hon'ble Minister for Shipping, IT and Communication was the Chief Guest as the guests of honour of AILBIEA's evening. Mr. Jayyant Lapsiaa, President, AILBIEA, Mr. Raj Chandaria (Vice Chairman & MD, Aegis Group), Mr. R.P. Taparia (Chairman), Mr. Nadir B. Godrej (MD–Godrej Industries), Mr. Ramesh Krishnamurthy (Director, Procurement Operations –

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South Asia, Hindustan Unilever), Mr. Anish Chandaria (MD &CEO – Aegis Group), Mr. Nandlal Chawla, Mr. G. Chandrasekhar (Hon. Advisor, AILBIEA), Mr. Aditya Rasiwasia. and other trade members were present to celebrate AILBIEA's success.



Mr. Aditya Rasiwasia presenting a memento to Mr. Milind Deora, Hon'ble Minister for Shipping, IT and Communication



Mr. Ashok Chokhani, Managing Director, M/s. Jupiter Dyechem Ltd. receives the AILBIEA SPLASH AWARD for Liquid Bulk Importer of the year from Hon'ble Minister of State for Shipping, I.T. and Communications Mr. Milind Deora and Mr. M.P. Taparia, Chairman, Supreme Petrochem Ltd.



Mr. Ramesh Krishnamurthy- Director, Procurement Operations – South Asia, Hindustan Unilever, receives the Top Performer in Liquid Bulk Awards from Hon'ble Minister of State for Shipping, I.T. and Communications Mr. Milind Deora and Mr. M.P. Taparia-Chairman-Supreme Petrochem Ltd.



Mr. Nitin Nabar-Executive Director and President [Chemicals] Godrej Industries Ltd. receives the Top Performer in Liquid Bulk Awards from Mr. Nadir Godrej, Managing Director of Godrej Industries Ltd in presence of Hon'ble Minister of State for Shipping, I.T. and Communications Mr. Milind Deora and Mr. M.P. Taparia, Chairman-Supreme Petrochem Ltd.



Mr. Rakesh Nayar, Executive Director, M/s. Supreme Petrochem Ltd. Receives the Top Performer in Liquid Bulk Awards from Hon'ble Minister of State for Shipping, I.T. and Communications Mr. Milind Deora along with Mr. N.B. Godrej, Managing Director, M/s. Godrej Industries Ltd. And Mr. M.P. Taparia, Chairman, Supreme Petrochem Ltd.

The glittering awards ceremony and interactive session was well attended by Commissioners of Customs, Additional Commissioners, and officers from Mumbai and other trade bodies of maritime trade, including all top CEOs and executives of the Liquid Bulk Trade.



N. N. Kumar appointed Chairman of JN Port



Mr N. N. Kumar, IRS, who was posted as Deputy Chairman of Jawaharlal Nehru Port Trust (JNPT), has been appointed as Chairman of JNPT with effect from January 27. Mr Kumar joined JNPT on February 22, 2010 as Deputy Chairman and was Chairman-In-Charge during the period March 30, 2010 to September 29, 2010 and also from May 16, 2013 to February 26, 2014.

Mr Kumar is a Post Graduate in Science from Patna University and has been awarded Fellowship of CSIR, Delhi. After joining the Indian Revenue Service (IRS) in 1984, he worked in various capacities in Kolkata, Mumbai, Delhi, Nagpur, Agra and Aurangabad. He has headed Special Investigation Units for tax enforcement and has vast experience of tax administration as well as general administration.

At JN Port, under his guidance, various important projects like the fourth container terminal, 330-m container berth, widening of roads and CSR initiatives got implemented. An additional liquid cargo terminal is also at an advanced stage of tendering and Phase-I of the channel dredging project is nearing completion well ahead of schedule.

He has participated in various national and international seminars representing JNPT, and has contributed to drafting the policy framework for shipping and ports through his participation in various committees of the Ministry of Shipping as well as the Planning Commission.

He is an avid reader with in-depth knowledge of finance, fiscal statutes and corporate laws. He also has a keen interest in technology and e-governance, besides being a budding poet and a blogger.

Aegis Group commissioned Tank Farm facility at Pipavav Port

Aegis Group, a leader in Oil, Gas and Chemical Logistics has inaugurated a new Tank Farm facility at Pipavav Port on the 1st of April, 2014, for commercial operations.

This new infrastructure will act as a cost effective and efficient gateway to service industry's feedstock requirements in specialty chemicals, hazardous chemicals, petrochemicals, petroleum and non-petroleum products for the key markets of North and Northwest India.



The port is close to main maritime trade routes linking Europe & Middle East with Asia giving an opportunity to the Company to handle products for the countries from this region as well.

With new capacity, Aegis Group will be able to handling liquid volumes of over 3 to 4 Million MT and Gas volumes of over 750,000 MT.

Commenting on early commissioning at Pipavav Mr. Anish Chandaria, Managing Director & CEO said "It gives us great pleasure to announce a very important milestone in our company. Early commissioning of Bulk Liquid Terminal at Pipavav is a step towards Company's strategy of building a necklace of port terminals around India's Coast Line.

The early commissioning of the Liquid Facilities of the Pipavav Phase I project will generate additional Revenues & Profitability for Aegis and also help instil confidence in our Customers for a long term relationship and business for the upcoming Phase II project at Pipavav. The company is continuing

its activities towards its mission to build an unrivalled national port infrastructure and distribution network in the Oil and Gas sector in India.”

The Aegis Group facility is the first of 3 sub-lease agreements signed by the Port with Liquid terminal operators for setting up and operating Tank Farm facilities, while APM Terminals Pipavav will provide all port and marine related facilities on the waterfront to ensure seamless cargo handling.

Commenting on the commissioning of the new Tank Farm facility at Pipavav Port Managing Director of APM Terminals Pipavav, Mr. Prakash Tulsiani said, “With the container and Dry Bulk business contributing steady volumes and revenue growth, commissioning of the liquid business will add another pillar for future growth of our port”.

Port Pipavav provides a deep draft all-weather dedicated liquid jetty connecting the tank farm infrastructure located within the Port premises only at a distance of approximately 2 kilometers, leading to faster turnaround of vessels and quick cargo evacuation

Phase I of Aegis Group’s plan is to build a capacity of 120,000 KL of Liquid Bulk and 2,700 MT of Bulk Gas facilities across 31 tanks by H2 FY2015. Out of the 31 tanks, 13 tanks with a capacity of 70,120 KL or over 50% of the planned capacity are now commissioned.

The Chief Operating Officer (COO) of APM Terminals Pipavav, Mr. Ravi Gaitonde said “Port Pipavav provides a deep draft all-weather dedicated liquid jetty connecting the tank farm infrastructure located within the Port premises only at a distance of approximately 2 kilometers, leading to faster turnaround of vessels and quick cargo evacuation”.

The head of Bulk and Liquid Business of APM Terminals Pipavav, Capt. Dinesh Lokapure said “the liquid cargo handling facilities at port Pipavav is a welcome addition to our existing portfolio and we are fully committed to provide cost-effective and world class marine and handling facilities for export and import of liquid cargo through the port”.

MbPT observes fire service day

Shri Ravi Parmar, Dy. Chairman, MbPT placing a wreath and paying homage at the memorial for the firemen who lost their lives in Bombay Dock explosion in 1944.



Mumbai Port Trust (MbPT) observed its annual fire service day recently in keeping with a tradition that has continued for years.

At a function organized on April 14 - the National Fire Service Day - Mr Ravi Parmar, Deputy Chairman of MbPT, placed a wreath to pay homage to the firemen who laid down their lives while fighting a massive blaze in the Bombay Docks in 1944.

On the National Fire Service Day - Mr Ravi Parmar, Deputy Chairman of MbPT, placed a wreath to pay homage to the firemen who laid down their lives while fighting a massive blaze in the Bombay Docks in 1944.

The function included a general salute by the Port Fire Service, Civil Defence Volunteers, CISF, security staff of MbPT, the Naval Dockyard Fire Service, the Maharashtra Fire Service Academy, the Civil Defence-Mobile Column and the Mumbai Fire Brigade.

It was attended by dignitaries and Heads of Departments of MbPT. A special guest, Mr Ferdinand Roberts, came all the way from Australia to pay homage to his father, the Late Ferdinand Roberts (Auxiliary Fire Officer - MbPT) who lost his life while tackling the Bombay Docks explosion and fire on the vessel S. S. Fort Stikine on April 14, 1944.

Vasan highlights achievements of Ministry of Shipping in last five years

Around Rs 21,000 crore has been invested in 30 projects during the current year, achieving the target set by the Prime Minister's Office for the port sector. Capacity addition is around 217 million tonnes, said Mr G. K. Vasan, Minister of Shipping, in a release giving details of the achievements of his Ministry in the last 5 years.

Besides, several policy initiatives relating to tariff structure, security clearances and environmental clearances for project approvals were taken, increasing capacity at the Major Ports to 800 million tonnes from 575 million tonnes in 2009.

The Minister stressed that the port sector has become the best example of the public-private partnership (PPP) mode of development. With tariff reforms, there has been good response to PPP projects, resulting in 88 new projects being approved in the last four years, with an investment of Rs 42,953 crore and additional capacity generation of 558 million tonnes per annum (mtpa). As of today, 36 PPP terminals are in operation at Major Ports, and another 34 are under construction, Mr Vasan pointed out.

With the awarding of JN Port's fourth container terminal, the largest project in the sector in India, the Port's container handling capacity will be more than doubled, he highlighted. Through this agreement, the government would also receive around 36 per cent revenue share, while the Ennore Container Terminal got 37 per cent revenue share, he said. A multi-cargo berth at Kamarajar Port (Ennore Port) too received an impressive 36 per cent revenue share. Efforts are being made to deepen draughts at all Major Ports in order to facilitate the calling of large vessels, he stressed.



The Minister said that the new Land Policy Guidelines for Major Ports was announced to bring in transparency and accountability in leasing port lands, and added that the Ministry of Shipping was the only one to have sector-specific land policy guidelines approved by the Cabinet.

Besides new projects in the ports, shipping and inland waterways sectors, the Indian Maritime University has been strengthened for better maritime education. Three new campuses have been opened, one each in Kerala, Gujarat and

Puducherry. For the first time, large scale movement of coal through inland waterways has commenced in National Waterway-I for the NTPC unit at Farrakka. According to Mr Vasan, this will be a game changer and will lead to many more projects in the national waterways.

He said it is a matter of pride for the Ministry that the first indigenous aircraft carrier, *INS Vikrant*, was built by Cochin Shipyard for the Navy. The Ministry has also taken steps to strengthen coastal security by implementing the Automatic Identification System (AIS) all along the coast and Vessel Traffic Management System (VTMS) at all ports and in the Gulf of Kutch.

A scheme has been launched to promote tourism in lighthouses, with 15 locations identified for development in the first phase, the Minister added.





QUOTE SECTION:

“Accept responsibility for your life. Know that it is you who will get you where you want to go, no one else.”

– Les Brown

“Challenges are what make life interesting and overcoming them is what makes life meaningful.”

- Joshua J. Marine

“Happiness cannot be traveled to, owned, earned, or worn. It is the spiritual experience of living every minute with love, grace & gratitude.”

- Denis Waitley

“In order to succeed, your desire for success should be greater than your fear of failure.”

– Bill Cosby

“I am thankful for all of those who said NO to me. Its because of them I’m doing it myself.”

– Albert Einstein

“Nobody ever wrote down a plan to be broke, fat, lazy, or stupid. Those things are what happen when you don’t have a plan.”

– Larry Winget



FB asks what I’m thinking.
#Twitter asks what I’m doing.
4Square asks where I am.
The Internet has turned into a crazy girlfriend.



Your comments and contributions to better the next edition of AILBIEANEWS will be highly appreciated. Please write to raghuwarrier@aegisindia.com or ailbiea@gmail.com

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