



President's Message:

Wishing all of you a very A VERY HAPPY AND PROSPEROUS DIWALI!

With the rupee still trading near record lows and a ballooning current account deficit alarming investors and policymakers, and economists are worried about the road ahead.

Confidence is the key factor which matters at the moment. As uncertainty over the Indian Economy and Government policies continues unabated, the business confidence is dipping. The morale of the industry is undoubtedly at all-time low.

The battered Indian Economy has to grapple with record high current account deficit, weakening rupee and one of the slowest growth rates in the decade.

With General Elections in March 2014, it is going to be an uphill task for the present government to stage a modest rally in turning around the economic scenario to decent acceptable levels. Satisfying and bowing to the pressures of political allies and coming up with solutions for combating the inflationary trends is going to be of a great challenge.

In this grim situation and with various economic threats looming large over the heads of the Indian Industries, the need of the hour is that Government comes up with some practical and realistic measures which will give that much needed solace to the already bleeding businesses, and, help them resurrect their sagging fortunes to some semblance of sustenance where flow of oxygen is good enough to enable them stay afloat.

Liquid Bulk imports continue to rule the import scenario and with the ever increasing demands of the industry and the spiraling population, there is no respite in uninterrupted flow of liquid bulk imports of Crude, Edible Oils, Industrial Oils, and Petro Chemicals etc. The survival of major industries depend on liquid bulk raw materials, and the needs of the humungous populations to satiate their festive cravings are largely dependent on edible oils, of which huge chunk is of imported edible oils.

Payments of these huge imports [in US \$] is certainly an bothering issue in view of the roller coaster

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fluctuation of the Rupee, hence, the margins have dwindled to unpredictable scales, with a lurking inherent fear of overrunning the costs.

At this dismal moment, cost effectiveness and low transaction costs are very much the life line of businesses and industries all over the country. It is here that the Finance Ministry can chip with some trade facilitation fiscal measures to reduce the transaction costs to the Importers and Exporters. One of the significant ways is to dispense with the abolition of Multiple Merchant Overtime of Preventive officers at the installations, where liquid bulk consignments are stored. The next important relief should be in form of expeditious clearances of consignments [including assessment of documentation at all levels] to ensure faster evacuation from storage tanks to make instant space for recurring incoming consignments. This will save the importers from payment of huge Demurrage [which is eventually payable in precious foreign exchange] imposed on even slightest of delayed clearances.

It is liquid bulk imports which eventually give that fillip to revenue collections and enhance the revenue charts of ports and custom houses across the country. Hence, it is imperative that the Government, particularly the Ministry of Finance, Department of Revenue's departments viz. Custom and Excise should treat the imports and exports of liquid bulk with 'special soft gloves' coming out with procedures and legislations which are aimed at faster and quicker clearance, with zero costs.

The Port authorities, too, should provide good infrastructural facilities to facilitate the ever growing liquid bulk trade. The liquid Bulk trade is like a 'GOOSE THAT LAYS THE GOLDEN EGG'.

Rotterdam, Marseilles, Malaysia, Gulf, Singapore and few other countries have cashed in on liquid bulk trade by nurturing and harnessing it in the right perspective and by virtually 'PAMPERING' it with all the required best of infrastructure and smooth legislations, and, they are reaping mind blowing benefits.

Security, too, must be beefed up TO PUT AN END TO pilferage, theft and malpractices which are detrimental to the economics of this fragile trade. With good returns even on small quantities, thefts/pilferages are on the rise. Government should take stringent measure to put an end to this menace which is snowballing into a potential law and order disturbance and vitiating the smooth operations of the EXIM TRADE.

Let's hope with two major festivals back to back i.e. DIWALI, the pall of gloom hovering over the Indian economy will be overcome by bright and shining rays full of prosperity and radiance.

Have a wonderful festive season ahead and stay tuned to happenings at AILBIEA.

We pledge to be of service to the trade and to the nation.

Regards,

Jayannt Lapsiaa



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Mumbai Port holds special training in Maritime Law



Mumbai Port Trust has arranged a special training programme on Maritime Law, accidents, wrecks, arrest of vessel, claims and recoveries for its Senior/Middle level Officers recently under the aegis of the Narottam Morarji Institute of Shipping.

The programme was inaugurated by Shri S. Hajara, Ex-CMD, Shipping Corporation of India, on October 7, 2013 in the august presence of Shri Rajeev Gupta, Chairman, Mumbai Port Trust, Shri Ravi Parmar, Dy. Chairman, MbPT, Shri Umesh Grover, Ex-Director, Shipping Corporation of India and Chairman, Governing Council, NMIS and Capt. M.M. Saggi, Ex-Nautical Adviser, Government of India, and Director NMIS.

Shri S. Hajara, Ex-CMD of Shipping Corporation reiterates the importance of the shipping and port sectors in the economic development of the nation

In his inaugural address, Shri Hajara shared his experiences in his long career in shipping including as CMD of the only National Shipping carrier and the importance of the shipping and port sectors in the economic development of the nation.

He stressed the importance of training irrespective of age as a continuous mode to update and improve to meeting new bench marks.

The training course has been arranged taking into consideration the new challenges posed by maritime events to update the knowledge of the officers, in this field, to enable them to tackle these challenges/ issues.

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JNPT bags 'Indira Gandhi Rajbhasha Puraskar'

JNPT received the 'Indira Gandhi Rajbhasha Puraskar' for the year 2011-12 for the excellent work done in Hindi in the category of autonomous bodies of 'B' region.



The award was received by Shri N. N. Kumar, IRS, Chairman-In-Charge, JNPT from the Hon'ble President of India, Shri Pranab Mukherjee, in the presence of Shri Mullappalli Ramachandran and Shri R. P. N. Singh, Union Ministers of State for Home.

JNPT bagged this award continuously for last seven years in row for its initiatives of implementation of the national language.

JNPT bags MARKENOMY Award 2013 for the "Best Indian Port (Public Sector)"

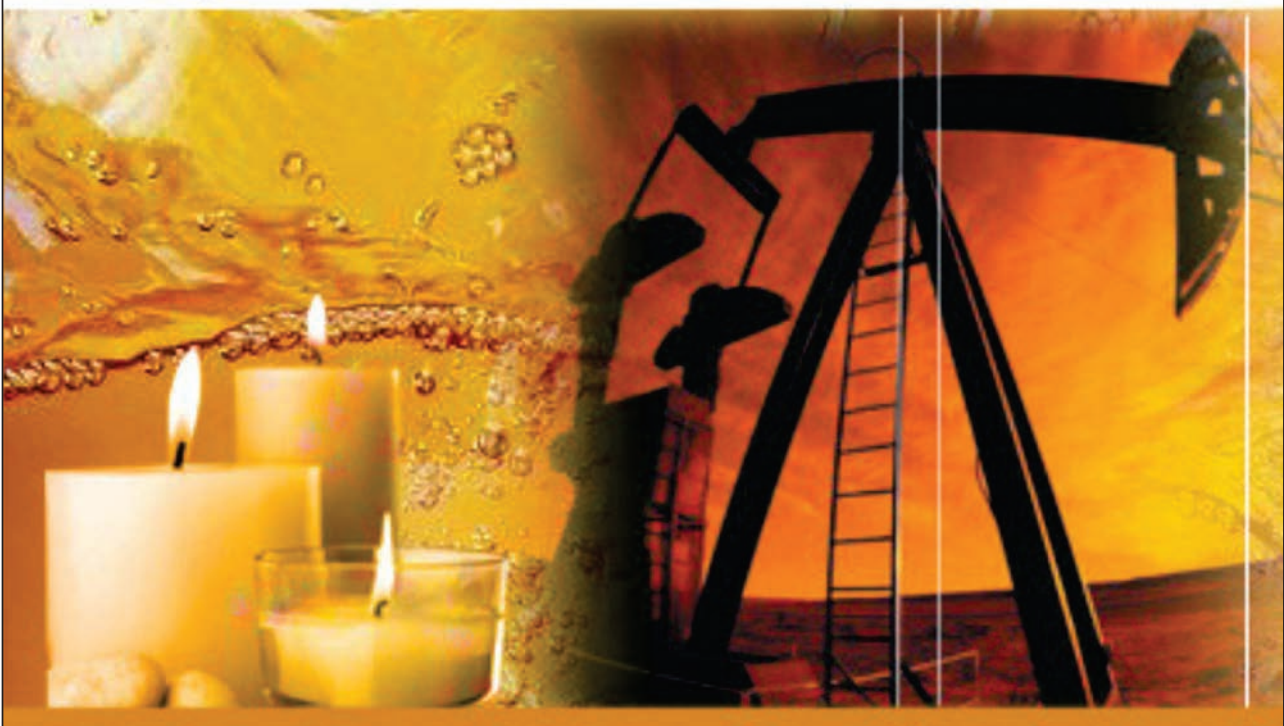


Shri S.K.Kaul, Chief Manager(Admn.) & Secy., receiving award from the Dr.Hidesh Khanna, Director, European Union, Falcon Strategic Advisories.

JNPT bagged MARKENOMY Award 2013 for the "Best Indian Port (Public Sector)" in a function held at Mumbai. "MARKENOMY Awards"—India's Awards for Sustainable Infrastructure covering Urban Infrastructure, Construction, Ports, Airports, Water & Irrigation Infra, Rapid Transport Systems, Infra logistics, Telecom & Digital Infra etc. is promoted by "Falcon Media" and instituted by the "MARKENOMY Journal" and under the aegis of "ENERTIA Foundation".



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GLOBIOL 2013 - EXTRAVAGANZA



Globoil India is one of Asia's largest Agri Business Trade events covering oilseeds, vegetable oils and oilmeals with participants drawn from all the Continents and representing producers, processors, refiners, millers, industrial consumers, exporters, importers, technologists, machinery manufacturers, logistics service providers, financial institutions and related others. 17th edition of this event was held in Mumbai during 20th – 22nd September, 2013 at Renaissance Mumbai Hotel & Convention Centre, Mumbai. This year a large number of Companies from all over the world including Indonesia, Malaysia, Singapore, China, Middle East and Europe participated in Globoil. The Solvent Extractors' Association of India is the Chief Patron of this forum.

Globoil India Awards instituted since 1998 has become immensely popular. It is time for the Industry to Celebrate Excellence and honour those companies and individuals for their extraordinary achievements for their activities in various fields of Edible Oil Business. During a glittering Award Ceremony filled with music, fashion and glamour on 21st September, 2013. Mr. Adi Godrej, Chairman, Godrej Industry was bestowed with Globoil Industry Icon Award for his exemplary contribution to the growth and development of the Edible Oil Industry.

Branded edible oil export price cut to \$1,400/t

The government has reduced the minimum export price (MEP) on edible oil in branded consumer packs of up to 5 kg to \$1,400 per tonne, in a bid to boost shipments of the commodity.

Earlier this year, the MEP had been set at \$1,500 per tonne to check the export of low-priced edible oils.

"MEP on export of edible oils in branded consumer packs of up to 5 kg has been reduced to \$1,400 per tonne. Earlier it was \$1,500



per tonne," the Directorate-General of Foreign Trade (DGFT) said in a notification.

Prior to this development, the Centre had relaxed the quantitative restriction of 20,000 tonnes on export of branded edible oil in small consumer packs.

India's edible oil exports comprise small quantities of groundnut, sunflower and rapeseed oils, primarily fuelled by

Chemical Career Sector suffering at stagnant freight rates.

The chemical carrier sector has been suffering over recent years from limited growth in demand and stagnant freight rates. However, the past year has seen a turnaround in the industry, with increased economic activity and an increase in the demand for chemicals funding trade and shipping demand expansion. The rapidly expanding Chinese market has dominated the recent growth for chemical carrier demand, as import volumes continue to increase, with Indian demand also rising significantly. This has brought about a change in market dynamics, with an increased focus on intra-regional imports/exports. Future developments will continue to center on the buildup of petrochemical capacity in Asia as well as Latin America, with some additional limited growth in the established industrialized markets of the US and Western Europe. Long-haul shipping demand over the forecast period to 2015 is expected to depend heavily on Middle East petrochemical expansions, based on low-cost feedstock, primarily targeting



expanding import markets in Asia. The significance of traditional back-haul trades such as vegetable oils and inorganic chemicals is set to rise over the forward period, supporting the development of niche markets alongside fully integrated services. Sources within the sector indicated the implications of recent fleet developments on the forward market, in conjunction with a background of expanding demand in Asia as well as structural change among the major chemical trades. The changes in supply and demand during the recent past are likely developments through 2015 and forecasts in the areas of:

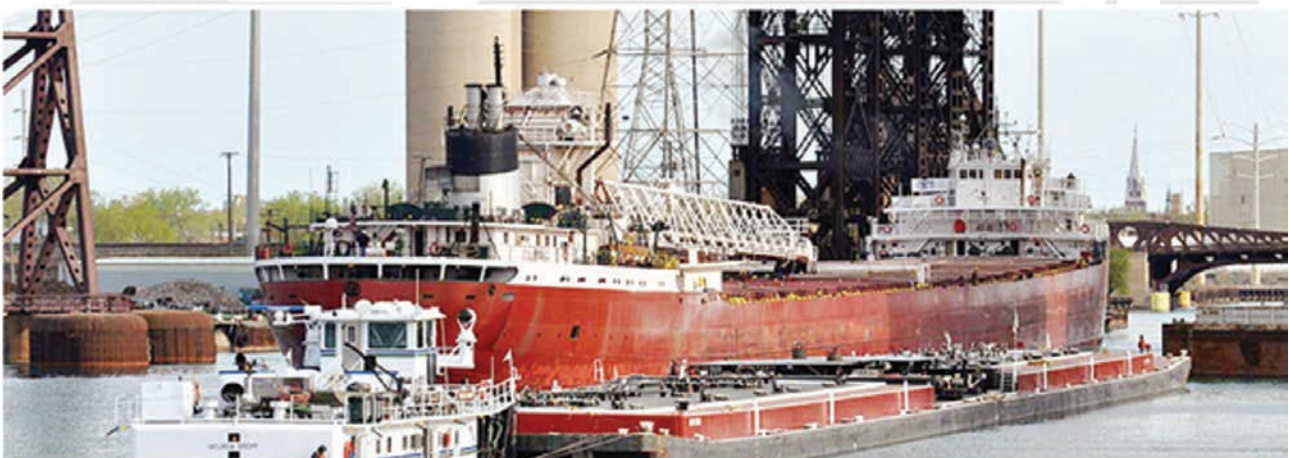
- Trade volumes and patterns for major individual products;
- Import/export details for individual chemicals;
- Fleet development;
- Vessel operating costs;
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- Aggregate demand and supply;
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Commerce Minister felicitates chemical exporters

Union Minister for Commerce & Industry, Mr. Anand Sharma asserted that India's growth story cannot be written off as the fundamentals of the economy continue to remain strong. "If anybody says Indian economy is in a position from which it cannot recover, they are wrong", he said while speaking at the CHEMEXCIL Export Awards ceremony in Mumbai.

Mr Sharma said there is a lot of negativity being spread about the domestic economic situation through daily commentary adding to despondency. He rejected the argument that India is facing a pre 1991 situation, saying that the foreign exchange reserves are satisfactory, foreign debt is at a manageable level and the debt to GDP ratio has been constantly coming down.

The Minister admitted that there is turbulence as the country's economy is faced with strong headwinds. "In a connected global economy, it is natural to be affected" he said. "From Brazil to Russia to Indonesia, there is not a single economy, whose currency has not been depreciated. But, there is no reason to panic, no need to be despondent" added the Minister. Mr Anand Sharma also admitted that the decision making has been slow, which needed to be speeded up. He said "there are too many external factors, too many no go areas, that are hampering the decision making process." "India has among the highest coal reserves in the world, yet, the country is importing coal. Not because of any executive decision, but because of external restrictions" he observed.

Mr Sharma said, while the executive and the political class was held accountable, other organs who have vitiated the investment climate have no accountability.

The Commerce & Industry Minister complimented the chemical industry for bucking the recessionary trends and posting a robust growth of over 20 per cent. He said the chemical industry has potential to grow

further and improve its share in the global chemical industry, which is only 3% at present. The export performance of CHEMEXCIL during 2012-13 was US \$ 13.86 billion as compared to US \$ 11.27 billion in 2011-12.

On this occasion, Mr Anand Sharma presented CHEMEXCIL Life Time Achievement Awards to Nadir Godrej of Godrej Industries Ltd, Mumbai and Shyam Bhartiya of Jubilant Life Sciences Ltd, Noida. All together 75 export awards were presented in recognition of outstanding export performances.

CHEMEXCIL over 50 years had undergone a sea change said Mr. Satish W Wagh, Chairman Chemexcil. In the

way of implementing its export promotional activities which included participation in Exhibitions/Buyer Seller Meets being held abroad and in India, conducting Educative Seminars like Skill Development Programme, Open House Meets with



DGFT in various regions, Building up of Indian Chemical inventory, Registration of Substances of firms in European Countries (i.e. REACH), and so on.

Providing update on the issue of REACH, where CHEMEXCIL had already taken up the issue of disbursement of ECHA Registration fee to those Manufacturers and exporters who had registered their substances during the 1st Phase of Registration deadline, i.e. 2010, he expressed gratitude to the Ministry of Commerce & Industry for extending their financial support by way of disbursement of 50% of ECHA. Mr. Wagh further informed that CHEMEXCIL had also taken up the issue of disbursement of claims to those firms that had registered their substances in the EU during the 2nd Phase of Registration.

About establishing an Indian Chemical Inventory, he stressed it was first step towards creating Chemical

Management program in the country, to meet its obligation towards 'Strategic Approach to International Chemicals Management' and to protect human health and the environment. This was done under the Chairmanship of Dr. Dileep Wakankar, Vice-Chairman, CHEMEXCIL & Chairman of the inventory Committee. So far, the model inventory of 4600 substances has been created from data already available from DGCI&S, substances pre-registered under REACH, Public Liability Insurance Act, he informed.

Maharashtra, with 27.4% share in the country's chemicals, petrochemicals and oil and gas output is one of the prime chemical belts. Mr. Wagh in his meeting with Maharashtra CM,

Shri Prithviraj Chavanji in February 2013 highlighted problems faced by SME manufacturing industries that are relocating in the States of Gujarat, Haryana and Rajasthan. Among the many problems he highlighted were: Port congestion at JNPT, stringent actions by the regulatory authorities, and time taken for the compliance of statutory requirements leaving exporters with little time for marketing of their products.

In another meeting with Minister of Commerce & Industry, Shri Anand Sharma in July, 2013, Mr. Wagh stated he had highlighted problems being faced by Oleo chemicals manufacturing EOU and DTA units.

He also informed about CHEMEXCIL organizing an Open House Meet with the Addl. DGFT in Mumbai, to discuss and resolve exporters' issues. This he said would help exporters increase their exports, ultimately bringing much needed Foreign Exchange for the country.

Speaking about announcement of ASIDE Scheme, he said CHEMEXCIL would like to take advantage of this Scheme to improve infrastructure required for export in Maharashtra. In this regard he highlighted the need for Common Effluent Treatment Plant and technology

upgradation.

Highlighting the PCPIR Scheme, which aims to promote investment in Petroleum, Chemicals and Petrochemicals, he expressed surprise at Maharashtra not being included in the announcement among four potential Chemical states which are Andhra Pradesh, Gujarat, Orissa and West Bengal.

Pointing to the good showing by Indian chemical industry in a fairly challenging period, both nationally and international he said that foreign buyers have been seeing India as a significant market with great potential to grow. He further added, they were seeking

new business and appointing agents distributors in diverse sectors such as dyes & pigments, Organic & Inorganic Chemicals, and a host of specialty chemicals.

Citing focus on newly emerging economies, the innovative spirit, creative abilities and the dynamism of Indian entrepreneurs Mr. Wagh expressed confidence that it would take chemical industry and Indian

exports to greater heights in the years to come.

The dynamism of India's SME sector needs to be harvested by infusion of technology and timely capital, he stressed. He urged Ministry to devise a scheme whereby Research Laboratories and institutions can work hand in hand with chemical industry especially SME sector to give it renewed growth momentum.

Mr. Wagh congratulated the Winners of CHEMEXCIL's Export Awards for the years 2009-10 and 2010-11 and extended best wishes for their future exports. CHEMEXCIL was set up in 1963 by the Government of India, Ministry of Commerce & Industry with the objective of promoting exports of Dyes and Dye Intermediates, Basic Inorganic & Organic Chemicals, including Agrochemicals & Pesticides, Cosmetics & toiletries, Essential Oils, Castor Oil, etc. from India to various countries abroad.

Pointing to the good showing by Indian chemical industry in a fairly challenging period, both nationally and international, the foreign buyers have been seeing India as a significant market with great potential growth.

Cargo handled at Major Ports gains over 2 pc in April-September

The cargo handled at the Major Ports increased by 2.3 per cent to 277 million tonnes (mt) during the first half of the current fiscal, from April to September, as against 270 mt in the corresponding period of last year. The growth has been attributed to a steep 44 per cent jump in the import of power grade coal, it is learnt.

Traffic at the 12 Major Ports during the April-September period of the previous financial year had risen marginally by 1.8 per cent due to the slowdown pressures and the overall decline in global trade.

“Cargo movement usually picks up after October. Now, we are expecting more salt and mineral exports. There should be an upward trend in cargo handling in the coming months,” Dr P. D. Vaghela, Chairman of Kandla Port Trust, said.

TRAFFIC HANDLED AT MAJOR PORTS

(DURING APRIL TO SEPTEMBER, 2013* VIS-A-VIS APRIL TO SEPTEMBER, 2012)

(* TENTATIVE

(IN Rs 000 TONNES)

PORTS	APRIL TO SEPTEMBER		% VARIATION
	TRAFFIC		AGAINST PREV.
	2013*	2012	YEAR TRAFFIC
1	2	3	4
KOLKATA			
Kolkata Dock System	6059	5754	5.30
Haldia Dock Complex	14885	14054	5.91
TOTAL: KOLKATA	20944	19808	5.74
PARADIP	34119	25629	33.13
VISAKHAPATNAM	28936	30309	-4.53
ENNORE	12676	7997	58.51
CHENNAI	26249	27127	-3.24
V.O. CHIDAMBARANAR	14093	14037	0.40
COCHIN	10850	10134	7.07
NEW MANGALORE	19376	16736	15.77
MORMUGAO	5159	12656	-59.24
MUMBAI	27581	28788	-4.19
JNPT	30934	32653	-5.26
KANDLA	45951	44687	2.83
TOTAL:	276868	270561	2.33



INDIAN PORTS ASSOCIATION TRAFFIC HANDLED AT MAJOR PORTS

(DURING APRIL TO SEPTEMBER, 2013* VIS-A-VIS APRIL TO SEPTEMBER, 2012)

(*) TENTATIVE

(IN '000 TONNES)

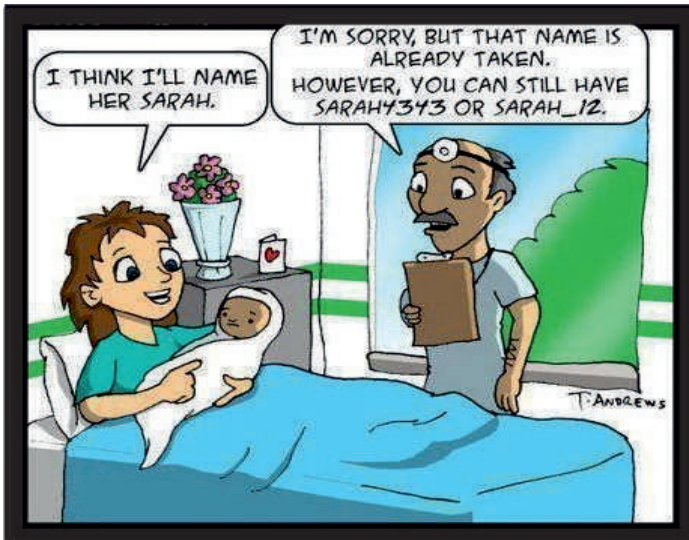
PORT	TRAFFIC PERIOD	P.O.L.	IRON ORE	FERTILIZER		COAL		CONTAINER		OTHER CARGO	TOTAL	% VAR. AGAINST 2012-13
				FIN.	RAW	THERMAL	COKING	TONNAGE	TEUs			
KOLKATA												
Kolkata Dock System	TRF APRIL-SEPT.'2013	295	84	5	19	-	150	3726	238	1780	6059	
	TRF APRIL-SEPT.'2012	366	71	-	-	-	5	3478	230	1834	5754	5.30
Haldia Dock Complex	TRF APRIL-SEPT.'2013	2974	1129	119	198	842	2733	1129	60	5761	14885	
	TRF APRIL-SEPT.'2012	3453	836	56	145	952	2579	1362	75	4671	14054	5.91
TOTAL: KOLKATA	TRF APRIL-SEPT.'2013	3269	1213	124	217	842	2883	4855	298	7541	20944	
	TRF APRIL-SEPT.'2012	3819	907	56	145	952	2584	4840	305	6505	19808	5.74
PARADIP	TRF APRIL-SEPT.'2013	9420	2719	14	1717	12804	3210	28	3	4207	34119	
	TRF APRIL-SEPT.'2012	8105	1112	30	1842	8721	2718	91	7	3010	25629	33.13
VISAKHAPATNAM	TRF APRIL-SEPT.'2013	6957	6273	1008	442	1353	3533	2534	131	6836	28936	
	TRF APRIL-SEPT.'2012	7831	6645	1195	371	1513	3455	2363	130	6936	30309	-4.53
ENNORE	TRF APRIL-SEPT.'2013	949	-	-	-	10403	196	-	-	1128	12676	
	TRF APRIL-SEPT.'2012	425	-	-	-	6298	441	-	-	833	7997	58.51
CHENNAI	TRF APRIL-SEPT.'2013	6978	-	38	131	-	-	14602	757	4500	26249	
	TRF APRIL-SEPT.'2012	6541	-	148	133	-	-	15515	804	4790	27127	-3.24
V.O.CHIDAMBARANAR	TRF APRIL-SEPT.'2013	232	-	220	371	3538	-	5044	252	4688	14093	
	TRF APRIL-SEPT.'2012	407	-	311	334	3233	-	4546	240	5206	14037	0.40
COCHIN	TRF APRIL-SEPT.'2013	7681	-	20	63	-	-	2456	178	630	10850	
	TRF APRIL-SEPT.'2012	7118	-	22	162	-	-	2435	177	397	10134	7.07
NEW MANGALORE	TRF APRIL-SEPT.'2013	12190	1176	264	50	1715	2657	367	25	957	19376	
	TRF APRIL-SEPT.'2012	11090	1474	250	9	-	2782	347	25	784	16736	15.77
MORMUGAO	TRF APRIL-SEPT.'2013	252	-	36	-	-	3487	112	11	1272	5159	
	TRF APRIL-SEPT.'2012	451	7421	78	-	641	3057	90	9	918	12656	-59.24
MUMBAI	TRF APRIL-SEPT.'2013	17164	-	59	45	2186	-	215	20	7912	27581	
	TRF APRIL-SEPT.'2012	17161	-	111	172	2260	-	404	31	8680	28788	-4.19
J.N.P.T.	TRF APRIL-SEPT.'2013	2599	-	-	-	-	-	27169	2061	1166	30934	
	TRF APRIL-SEPT.'2012	2099	-	-	-	-	-	29330	2155	1224	32653	-5.26
KANDLA	TRF APRIL-SEPT.'2013	26959	435	1693	475	3978	149	452	29	11810	45951	
	TRF APRIL-SEPT.'2012	25931	411	2020	539	1897	234	945	59	12710	44687	2.83
ALL PORTS	TRF APRIL-SEPT.'2013	94650	11816	3476	3511	36819	16115	57834	3764	52647	276868	
	TRF APRIL-SEPT.'2012	90978	17970	4221	3707	25515	15271	60906	3942	51993	270561	2.33
% Variation from previous year		4.04	-34.25	-17.65	-5.29	44.30	5.53	-5.04	-4.51	1.26	2.33	

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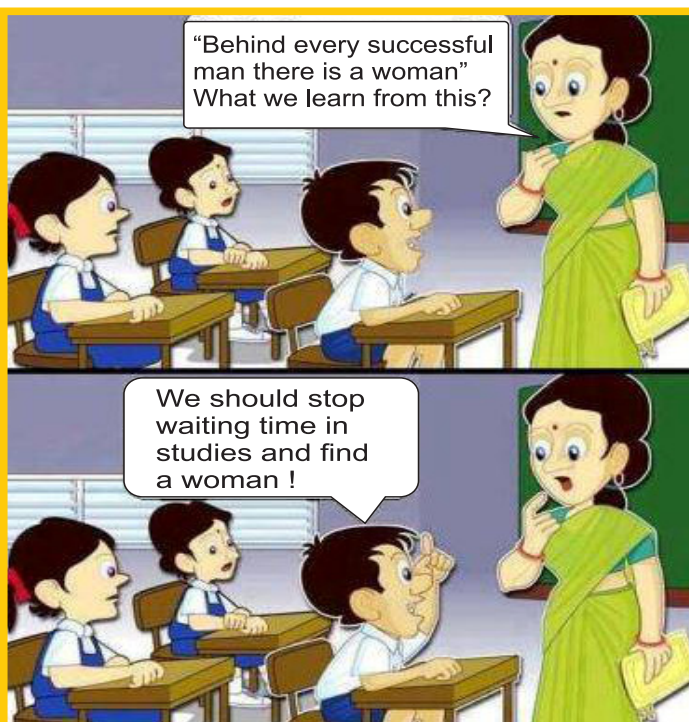
Madam: Useless Bai !!!.. Why didn't you come last week? And that too without informing me???????

Kamwali Bai: O Myadam... I had updated my Facebook status as "Will be out of town for a week...". Sayeb knows.He even commented "Come soon.....Miss U".



I THINK I'LL NAME HER SARAH.

I'M SORRY, BUT THAT NAME IS ALREADY TAKEN. HOWEVER, YOU CAN STILL HAVE SARAH4343 OR SARAH_12.



"Behind every successful man there is a woman" What we learn from this?

We should stop waiting time in studies and find a woman !

Murder of English

1. Pick up the paper and fall in the dustbin.
2. Both of you stand together separately.
3. Why are you looking at the monkeys outside when I am inside.
4. Will you hang the calendar or else I will hang myself.
5. I have 2 daughters - both are girls.
6. Give me a blue pen of any color.
7. The principal is revolving in the corridor.
8. All of us stand in a straight circle.
9. Open the window - Let the AIRFORCE.



2 kg onions? Submit your PAN number please!

Major ports to install advanced radioactive detectors soon

In a bid to prevent hazardous materials being shipped into the country and tighten security, the Government has asked all major ports to install advanced radiation detection equipment and ensure port community system (PCS) is functional.

“We have asked all major ports to install modern radioactive material detectors, which will be installed there soon. All major ports have placed orders for procurement of detectors with Electronic Corporation of India,” a Shipping Ministry official told.

The equipment comprises vehicle monitoring system, a portal monitor to check personal baggage and special nuclear material baggage detection system for check-in baggages. The official said in absence of such facilities at Indian ports, the containers to be transhipped to the US were sent to Sri Lanka or Singapore for scans.

Ports security assumes much significance as barring one or two ports, all major ports lack advanced

equipment. Besides, the Ministry has asked ports for implementation of Port Community System (PCS), which is in place and they are exchanging up to ten lakh messages per month with users and customs, the official said. So far over 2,000 stakeholder and users have registered with PCS.

India at present has 12 Major ports Kolkata-Haldia, Paradip, Visakhapatnam, Ennore, Chennai, V O Chidambaram (formerly Tuticorin), Cochin, New Mangalore, Mormugao,

Mumbai, Jawaharlal Nehru and Kandla. To augment major port capacity by 288 million tonnes, Shipping Ministry has planned to award as many as 30 projects this fiscal, entailing Rs 26,000 crore investment. The major ports capacity was recorded at 747.51 MT by the end of the

last fiscal. Capacity augmentation holds significance as cargo traffic at 12 major ports in the country had declined by 2.58% at 545.68 MT during 2012-13.



Your comments and contributions to better the next edition of AILBIEANEWS will be highly appreciated. Please write to raghuwarrier@aegisindia.com or ailbiea@gmail.com

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